



# WHAT'S HAPPENING?

February 2005

**Don't forget  
the night of  
February 22.**

**Our special  
Seminar on  
Ammonium  
Nitrate by  
Richard  
Morony  
- an accredited  
consultant  
with 25 years  
specialist  
experience in  
the product.**

**Bookings:  
robyn@f1.net.a  
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## New Regulations

### Storage and Handling of Dangerous Goods

- + The Board has been very concerned for some time about addressing Members' interests in the changeover to the new regulations.
- + It was decided that more professional assistance was needed in order to define the best way of using this change as an opportunity to extend and develop our Members' workbase.
- + The first Marketing Strategy Meeting was held this month with a facilitator, Karen Page, from FRONT PAGE marketing, leading the 'think-group'.
- + By the next Meeting on March 3, 2005, Karen will have formulated a strategy package and will have compiled both our ideas and her skills into a Marketing Plan for Members and the AIDGC.
- + Meanwhile an advertisement promoting Dangerous Goods Consultants and where to contact you will appear in the March issue of WorkCover News. AIDGC will continue this promotion in every 2005 issue, particularly in the June issue when the changeover will start to impact on your work. The Board would like to encourage Members to place business advertisements in the June issue to increase both our current customers' and potential customers' awareness of the specialist skills offered by our Consultants and to 'piggy-back' off each other. I will email you shortly regarding this.
- + Don't forget that Peter Hunt at [pkhunt@dot.net.au](mailto:pkhunt@dot.net.au) is taking submissions on the new regulations up to February 21.

## Members Only Webpage

Tony Gardiner has nearly completed the Members Only page. This will include a Bulletin Board – to chat amongst yourselves, Links to informative and interesting sites, how to access Standards and any changes that are in the pipeline, plus the ability to change your own contact details on the main database. A delay has been in securing this site against hackers. Details will be emailed to you shortly.

## Safety News

Peter Hunt has written an excellent article for Safety News on the work of Dangerous Goods Consultants and why business needs these specialist skills. It will be appearing in a future issue.

**If you have any suggestions or queries please do not hesitate to contact the AIDGC Executive Officer [robyn@f1.net.au](mailto:robyn@f1.net.au) or leave a message with the AIDGC paging service 02 9430 6739.**

